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## Shellpoint Mortgage Servicing Achieves a Key Milestone: Surpasses 200K Loans Under Management

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**Excellent client relationships, solid management team, and exceptional employees have enabled the company to enjoy profitable and sustainable seven-fold growth in its residential mortgage-servicing portfolio since 2010**

**Greenville, SC (November 22, 2017)** — The Romans built their first “superhighway”—the 350-mile-long Appian Way—during the third century BC. To help travelers measure their progress, the road-builders set up the world’s first *milestones*: large, engraved stone pillars placed alongside the roadway at regular intervals.

Since then, the use of milestones and other distance markers has spread around the world; and the concept of achieving a milestone has become a metaphor for noteworthy accomplishment—such as when [Shellpoint Mortgage Servicing](#) (SMS) found itself managing a residential mortgage portfolio of more than 200,000 loans earlier this year.

“Growing our servicing portfolio to more than 200,000 loans is a significant accomplishment,” said SMS’ EVP Michael Keaton, “and we’re very thankful to have achieved it.”

“Back in 2010,” Keaton recalled, “this business serviced only about 30,000 loans. Since then, our commitment to excellent service and operational efficiency has enabled us to grow our business, remain profitable, and create jobs for nearly 900 associates in South Carolina and Texas. Currently, with a portfolio of more than 212,000 loans representing nearly \$51 billion in unpaid principal balance, there are only about 14 non-bank mortgage servicers in the country that are larger than SMS.”

Keaton is eager to credit SMS employees with the company’s outstanding success.

“Our dozens of excellent client/investors provide us with loans and revenue,” he said, “and our dedicated management team uses a proven earned-growth review process to ensure our staffing stays in sync with our portfolio’s needs. But most importantly, we have outstanding associates who are committed to providing exceptional service to the homeowners whose mortgages we manage—and it’s the hard work, dedication, and support of our associates that make our corporate achievements possible. For example, our staff recently developed and introduced an innovative set of web-based self-service tools that make it easier and more convenient for delinquent homeowners to apply for and move through the loan-modification process.

“Especially during the holiday season,” observed Keaton, “we’re thankful for the growth we’ve enjoyed—and we look forward to achieving other milestones in the months and years to come.”

### About Shellpoint Mortgage Servicing

Shellpoint Mortgage Servicing is one of America’s “Top 20” non-bank servicers of residential mortgage loans. From its offices in Greenville, SC and Houston, TX, SMS serves a wide range of clients nationwide, including leading banks, loan originators, and private equity firms—all of whom value SMS’ reputation for creating positive mortgage-payment experiences. SMS’ ongoing success is grounded in its ability to deliver superior **asset performance** and to develop creative and **practical solutions** for homeowners in need.

SMS is proud to be part of [Shellpoint Partners LLC](#)—a diversified, well-capitalized, and vertically integrated residential mortgage-banking organization based in New York City.

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